

**Pamela H. Ermen**

Pamela Ermen has spent her entire business career in real estate, obtaining her license at 18 years old. Her intense focus on acquiring that knowledge, combined with award winning sales production, opened doors to full time management by the age of 24. Since then, she has spent nearly 25 years coaching individual agents and teams to their highest levels of productivity.



Pam is the author and creator of two training series about real estate business planning and the dynamic growth of teams. She was selected as the “Real Estate Educator of the Year” for the state of Virginia.